

The Main Street Approach® to Downtown Revitalization

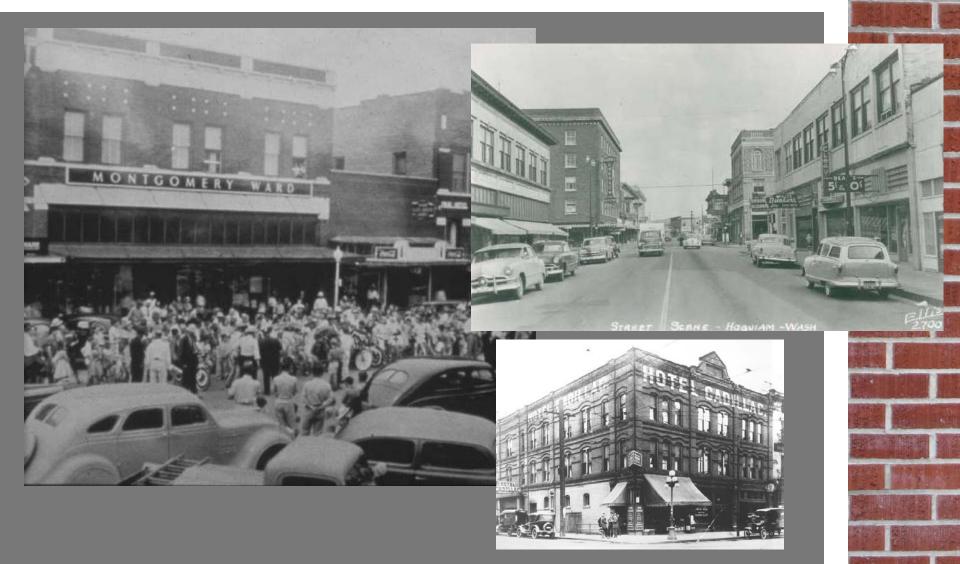




- Employment Center
- Business Center
- Civic Center
- Tax base
- Historic area
- Shopping and service center
- Private and public investment
- Tourism draw
- Provides the city with a sense of community and place
- "Original Green"



What Happened to America's Main Streets?



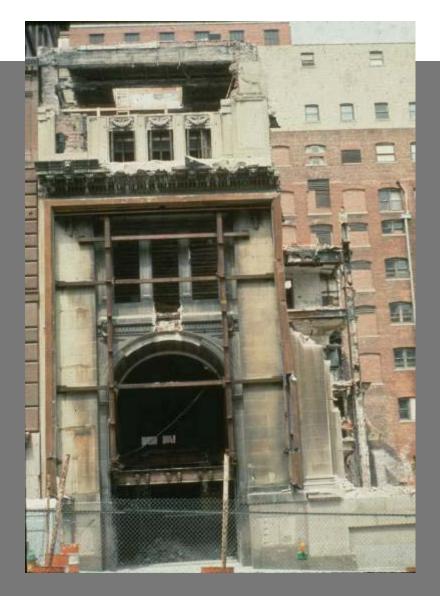
Suburbanization







Federal Policy







Shifts in Retail Practice









MAIN STREET

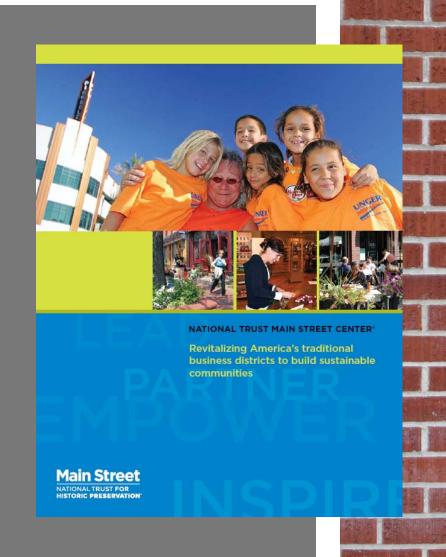


NATIONAL TRUST for Historic Preservation



The Main Street Four-Point Approach ™

- 1) Organization
- 2) Design
- 3) Economic Restructuring
- 4) Promotion



Organization (1)

- Partnerships
- Fundraising
- VolunteerDevelopment
- Communication









stitute: The exciting training opportunity brings together ourstanding field of downtown revisitation. Participant learn about the Maio Street ownersom institution with resistant for both beginners and show with execution will cover a visiting of trapics within the sines of organization, organized control of the street of the street includes waiting town, lecture,

portrainer, onlying and executive overgreeners, the forms in output washing busin, excut workshop, and etworking time. Please joins as for this very pread, or each a vide confidence. Who Shoeld Attends: Staff and violations of organizations focusing on downtown excended opening, does town business and property owners, government laided, and offere via intended in the future of downtown will benefit from attending this confidence.

Registration: Fees are described on the registration form. Ther System members must regis by fluesday, May 4th to take advantage of the special cale. For a copy of the current firet System Retrocks 6th, go the www.demicrochem.sag.org.

Our Host Community: Part Townerd is ecognized as one of the permen Instance sender communities in the country due to its inventory of well preserved Victorian as buildings, comis whether intelliges, and deduction to commercial district verificalization. You are not at legal, and an art film, rejuly diverse custime, browse in one of its kind shops, or warch an eagle filt by — all within the count historic commercial districts.

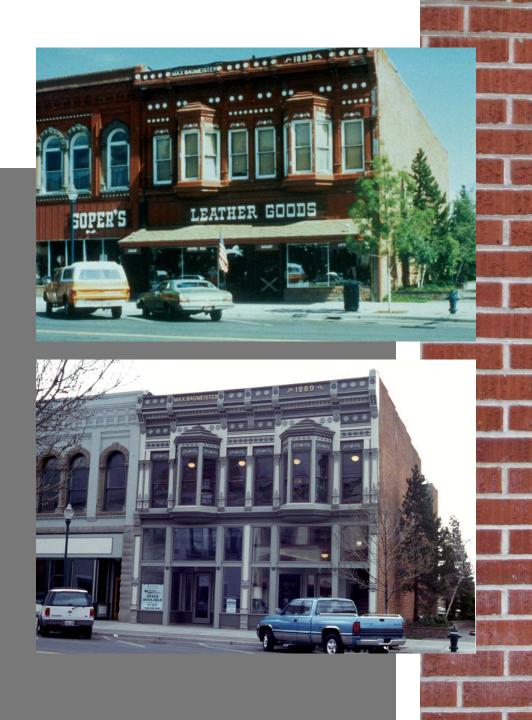
HIGHLIGHTS

Opening Night Reception: Jun your counterparts from around the state for an ear

Keynote Address: You worth wort to miss Kennedy Lawson Smithi keynote presentation. "Intend Affecting Dourshave" Mr. Eithi, promptial of the Community Land Lies and Economic Cricia, is one of the German experts on commercial district invalidations and development, and independent businesses, and economically and environmentally sound community development. She derived the National Burst Main Steet Center for 13 years and his written.

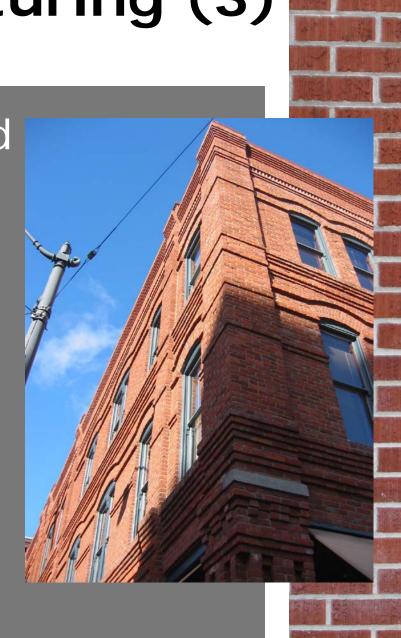
Design (2)

- Building Rehab
- Education
- Visual Merchandising
- Public Improvements
- Parking and Transportation
- Safety



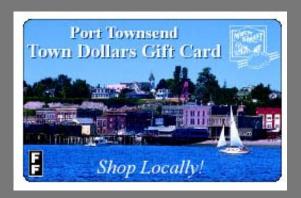
Economic Restructuring (3)

- Business Retention and Recruitment
- Finance & Financial Incentives
- Property Development
- Identifying New Economic Uses

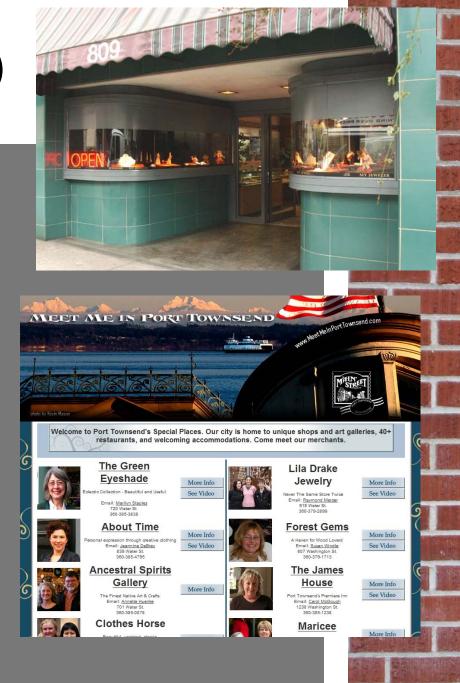


Promotion (4)

- Special Events
- Retail/Business
 Generating
 Activities
- Image Building









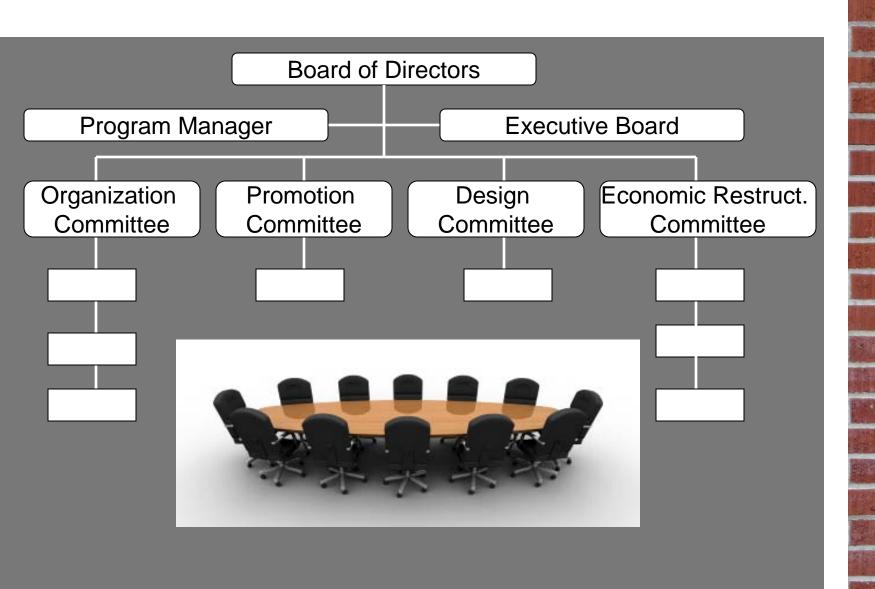
Stakeholders

- Residents/Consumers
- Property Owners
- City/Co./State Govt.
- Retail Business Owners
- Service BusinessOwners
- Financial Institutions (or) "corporate buddy"
- CDC's
- Neighborhood Associations
- Social Service Agencies



- Church (faith based development)
- Preservationists
- Chamber of Commerce
- Utility Companies
- Media (neighborhood/targeted)
- Civic Clubs
- Schools
- Regional Planning Commissions

Organizational Structure





Work Plans

- Goals/Objectives
- Outcomes
- Projects
- Tasks
- Timetable
- Responsibility
- Budget





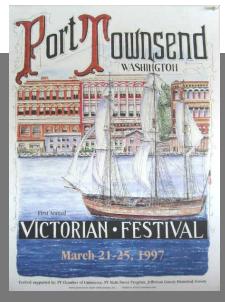
Case Study: Port Townsend

- 244 New Businesses
- 534 New Jobs
- 167 Building
 Rehab Projects
- \$38,705,073RehabInvestment

Key Strategy: Historic Preservation



Port Townsend













Before After





Case Study: Port Angeles

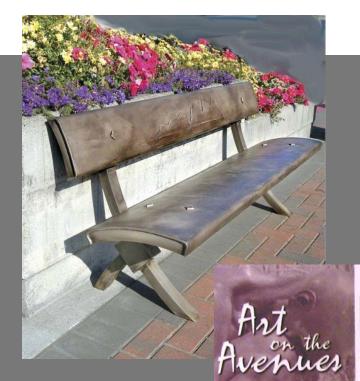
- 462 New Businesses
- 1177 New Jobs
- 294 Building Rehab Projects
- \$19,686,840 Rehab Investment

Key Strategy: "The Arts"



Port Angeles

2002 Walking Tour Map





To Walls Walls Reserved. Wenatchee

A self guided tour ...

You don't have to go indoors to see quality art in Wenatchee. Thanks to Art on the Avenues, you can experience extraordinary sculptures by just strolling downtown or along the riverfront trail.

Art on the Avenues' 48-sculpture exhibit has something to please everyone. Plan an after-

dimer tour with summer visions, or bundle up your family for a brisk winter jaunt to walk off a holiday feast! Take your chaldren's group to see some of the whimsical pieces strategically placed throughout the community, such as Paffed Up Prince or Harvest Moon Ball at the Wenatchee Public Library, Or have your picture taken with

Coyote Reading a Candy Wrapper on the steps of the Weastchee Valley Museum and Unival Center

- # Indoors
- Permanen
 pieces
- Wenatchee at the Wenatchee Valley Mouston & Cultura Center, Wenatchee Control Rivertrom Park on Walla Walla Point Park

It's easy to take the tour with our self-guided map and beechure. While you're locking, make a note about your favorite piece for our People's Choice and Kai's Choice awards, And don't forget many pieces in our exhibit are for sale. Art is a pleasurable, investment, finagine how that

www.artontheavenues.org





- 67 NewBusinesses
- 212 New Jobs
- 41 Building Rehab Projects
- \$9,652,410RehabInvestment

Key Strategy: Facade Improvements













Kennewick

Before

<u>After</u>





Kennewick

Before

<u>After</u>









Lessons Learned

- Need to be comprehensive in approach
- Need to build on a sense of authenticity
- Need to build partnerships between all segments of the community
- Need to implement an incremental approach
- Need to be action oriented and vision based
- Need to have a core group of people committed to working together









Organizing a Successful Downtown Revitalization Program Using the Main Street Approach



STATE OF WASHINGTON
DEPARTMENT OF COMMUNITY, TRADE AND ECONOMIC DEVELOPMENT
MAIN STREET PROGRAM



Washington State Main Street Program

- Specialized Technical Assistance
- "Tier System"
- Downtown Institute
- Workshops and Trainings
- Main Street Tax Credit Incentive Program
- Resource Center

